

**\$2,000
is more than
\$12,000**

???

The High Cost of Waiting

Starts Investing
at **Age 21**

67

7%

\$400

5

\$2,000

\$39,437

Age at Retirement

Rate of Return

Yearly Contribution

Years Contributing

Total Amount Contributed

Value at Age 67

Starts Investing
at **Age 38**

67

7%

\$400

30

\$12,000

\$37,784

Want Proof?
(over)

The High Cost of Waiting

Starts at 21

Starts at 38

Age	Contribution	Value	Age	Contribution	Value
21	400	400	21	0	0
22	400	828	22	0	0
23	400	1,286	23	0	0
24	400	1,776	24	0	0
25	400	2,300	25	0	0
26	0	2,461	26	0	0
27	0	2,634	27	0	0
28	0	2,818	28	0	0
29	0	3,015	29	0	0
30	0	3,226	30	0	0
31	0	3,452	31	0	0
32	0	3,694	32	0	0
33	0	3,952	33	0	0
34	0	4,229	34	0	0
35	0	4,525	35	0	0
36	0	4,842	36	0	0
37	0	5,181	37	0	0
38	0	5,543	38	400	400
39	0	5,931	39	400	828
40	0	6,347	40	400	1,286
41	0	6,791	41	400	1,776
42	0	7,266	42	400	2,300
43	0	7,775	43	400	2,861
44	0	8,319	44	400	3,462
45	0	8,901	45	400	4,104
46	0	9,525	46	400	4,791
47	0	10,191	47	400	5,527
48	0	10,905	48	400	6,313
49	0	11,668	49	400	7,155
50	0	12,485	50	400	8,056
51	0	13,359	51	400	9,020
52	0	14,294	52	400	10,052
53	0	15,294	53	400	11,155
54	0	16,365	54	400	12,336
55	0	18,510	55	400	13,600
56	0	18,736	56	400	14,952
57	0	20,048	57	400	16,398
58	0	21,451	58	400	17,946
59	0	22,953	59	400	19,602
60	0	24,559	60	400	21,374
61	0	26,278	61	400	23,271
62	0	28,118	62	400	25,300
63	0	30,086	63	400	27,471
64	0	32,192	64	400	29,794
65	0	34,446	65	400	32,279
66	0	36,857	66	400	34,939
67	0	39,437	67	400	37,784

These are compound interest illustrations only, **not** accumulation guarantees.